### What's New?

WITH SWEETIE PACARRO



Studies have shown that although



adults will likely wake up to the blaring sound of a traditional smoke alarm, 66 percent of children will sleep through it. That's why keiki under the age of five are twice as likely to perish in house fires.

However, more than 96 percent of children tested woke up within seconds of hearing their parent's voice act as an alarm, and now there's a product that allows parents to record a warning and escape message in their own voice – the SignalONE Safety Vocal Smoke Alarm.

A parent's voice is not only the most effective way to awaken a child, it has also been shown to keep them calm and prevent panic during an emergency situation.

The Vocal Smoke Alarm is not a replacement for your current smoke alarm system, but an additional safety net. It's easy to install and greatly enhances a family's safety by increasing the likelihood that all family members receive the earliest possible warning in the event of a fire.

The Signal One Smoke Detector is available from Elite Security Systems for \$85 (cost for unit only; price does not include installation, etc.). For more information, call Elite Security Systems at 732-5552.

# **Aloha from Ricky**

The year seems to be flying by, with summer already upon us.

The warm, sunny weather may get you thinking about fulfilling that longtime dream of a swimming pool in the back yard. Our cover story this month is about a company that does just that — Steve DeBiasi and his crew at DeBiasi Pacific have been designing beautiful outdoor spaces, including swimming pools, since 1983.

Since school is out, Island keiki may be spending more time at home — and on the computer. Do you know what your child is up to? In this month's "Security Tips," Lois Miyashiro tells you about the growing concern of cyber safety, and how to keep your child safe from Internet predators.

The debut of our "Recipe Corner" in our last edition garnered many favorable comments from readers. It's back this month with another tasty dish from Side Street Inn. Owner Colin Nishida reveals the recipe for his famous fried rice. Stay tuned for more recipes from the Islands' top chefs.

Finally, we would like to welcome SHOPO (State of Hawaii Organization of Police Officers) to Elite Connection. SHOPO will be sharing their latest news with us in each issue beginning with this one.

Enjoy the summer!

Phone: 732-5552 Fax: 732-5891

Central Station Alarm Room:
732-5553

www.elitesecuritysystems.com

Ricky Kurihara

CEO, Managing Partner Elite Security Systems

# Staying Safe

LOIS MIYASHIRO'S TIPS ON SAFETY AND SECURITY

Recent headlines have brought social networking Web sites — particularly MySpace, a site popular with teens — into the spotlight.

The main concern with these Web sites is that teenagers post personal information online, making them vulnerable to predators.

#### Here are some online safety tips for parents:

- Talk to your children about the dangers that lurk on the Internet and advise them never to give out personal information, such as address, school or telephone number in a public message such as a chat room or bulletin board.
- Get to know the services your child uses. If you aren't familiar with how to log on, ask your child to show you. Find out if there are ways for parents to block objectionable material.
- Encourage your children to tell you if they receive suggestive, obscene or threatening messages. If such a message is received, forward a copy to

your Internet service provider and ask for assistance.

- Teach your children that people online may not be who they seem. Someone who says they are a 12-year-old girl, may very well be a 40-year old man.
- Set reasonable rules and guidelines for computer use. Discuss them and post them by the computer as a reminder.
- Keep the computer in a high-traffic area, such as the family room — not in your child's bedroom, where it may be difficult to monitor their activities.
- Get to know your kids' online friends, just as you get to know their school friends.

## FROM ELITE SECURITY SYSTEMS

VOLUME IIII SUMMER 2006

## Steve DeBiasi

Times have changed in the world of swimming pools.

Not too long ago, the typical residential pool was rectangular, with a deep end to accommodate belly flops off the diving board.

According to Steve DeBiasi, of DeBiasi Pacific, a local swimming pool/landscape contractor, those days are gone.

"Customers are asking for natural elements that depict our tropical lifestyle. The big trend these days is natural lagoon-style saltwater pools with sand bottoms," says DeBiasi. "People are opting for unique-shaped, shallow pools — customers rarely ask for diving boards, and our insurance carriers don't allow us to build diving boards anymore anyway because of



liability issues."

DeBiasi Pacific specializes in exterior construction with an emphasis on recreational facilities.

"If it exists on a landscape architectural plan, we can build it," says DeBiasi. "Think of us as a general contractor for exterior work

— decks, walls, pool cabanas, and of course, swimming pools. And we are licensed general contractors so we can provide the electrical and plumbing work that comes along with it."

DeBiasi has built a solid reputation over the past 23 years. Although he started his landscape contracting company 23 years ago, he got into the business shortly after arriving in Hawaii in 1979.

"I came for a visit and that was it," says the Connecticut native. He quickly fell in love with the Islands and within a few months, found a job as a landscape laborer with renowned Honolulu landscape architect, Jim Hubbard.

DeBiasi ventured off onto his own in 1983, launching his own landscape contracting business, but his big break came seven years later when he started doing

Continued on page 9





Kika Matsumoto

# SPOTLIGHTE

# **Kika Matsumoto**

After more than 26 years in the incentive and convention entertainment business, Kika Matsumoto has heard it all.

"I'm on 'Volume 26' of excuses from entertainers on why they're late," laughs Matsumoto, owner and president of Kika, Inc.

"Brain aneurisms, girlfriend giving birth in the

garage, the DX7 (synthesizer)

flew out the side window — some are pretty creative and I give them credit if they come up with something new."

But working with entertainers and keeping them on task is all part of the business she loves.

"There's a lot of excitement, a lot of stress, a lot of pressure," she says. "We have so many safety nets to prevent things from going wrong because there are no second chances."

Whenever a big group comes to town, chances are that Kika, Inc. is involved. Matsumoto says there's some confusion among many folks

Continued on page 2 when it comes to conventions.

# elite spotLight: Continued from page 1 "Kika Matsumoto"



(Above): Kika, Inc. coordinates entertainment for more than 3,000 events per year on five different islands.

"Many people think that when companies such as Coca-Cola, State Farm, Apple Computer and IBM come here they are on a convention," explains Matsumoto. "They're actually incentive groups where the company is picking up the tab, not the individual, so more money is spent - the company wants to show them a

good time as a reward."

And Kika, Inc. is dedicated to showing its clients a good time when they're in the Islands.

"We handle anything that comes under the description of entertainment — but it has to be legal," says Matsumoto. "We don't do strippers, but we do Polynesian shows, orchestras, name talent from the mainland, actors, jugglers, mimes, acrobats ... whatever a client wants, we can put together." Some popular theme events these days include USO shows on the Battleship Missouri, riverboat parties, carnivale nights and Hollywood theme parties. These productions can involve a solo entertainer or more elaborate events involving 300 entertainers.

Kika, Inc. coordinates entertainment for over 3,000 events per year on five different islands. The company also books entertainment for the mainland U.S., Japan, Canada, and Europe and provides in-house entertainment for a handful of hotels, including the Halekulani and The Kahala Hotel & Resort.

It's interesting work for someone with an equally interesting background.

"My dad is Japanese-American, from Hilo and was stationed in Italy with the 442nd," Matsumoto explains. "He met my mom in Italy — my second home — and we moved

to Hawaii when I was almost 4 years old."

She explains that there are many Japanese-Italians in Hawaii who share her background.

"I grew up with lasagna and sushi," Matsumoto says.
"There are a whole slew of us running around and we call each other 'cousin' – most of our fathers were decorated World War II veterans."

Her name, "Kika," is actually a nickname given to her by a childhood friend in Trieste, Italy, who couldn't pronounce her given name, "Caterina." She explains that in Hawaiian, "kika" can mean "tiger," which ironically was her father's nickname while he was in the service. She was often called "little tiger," which she deems appropriate because of her love for animals, particularly cats.

Matsumoto's path toward the visitor industry began when she was a senior at Radford High School. Like many teenagers, she was unsure of what her future would hold. The vice-principal at the time told her that maybe she should look into a career in tourism. She was intrigued and heeded the advice, earning a degree in Travel Industry Management from the University of Hawaii, and working her way up in the business.

"I was the Incentive Convention Manager at Aloha Airlines when I decided to start my own company," says

Matsumoto. Today, Kika, Inc. has built a solid reputation in the Islands, with seven full-time office employees, and various part-time stage and event people on the Neighbor Islands and Honolulu.

Matsumoto credits a "great staff" to the success of the company.

success of the company.

"The clients know that theme parties include USO shows on the Battleship Missouri.

us to take care of them," she says. "Our company motto has

always been, 'the client is always right ... even when they're wrong," she laughs.

Aloha,



SHOPO is pleased to be a part of the Elite Connection. As the exclusive representative of all police officers up to and including the rank of lieutenant in the State of Hawaii, SHOPO's goal is to improve the working conditions, benefits and lives of our members and their families.

As a special note to our Brother and Sister Officers and Spouses of the United States Military Armed Services: Your entire SHOPO Ohana salute, applaud, and truly appreciate your "BRAVERY and COMMITMENT" in combating terrorism and fighting to protect freedom for all humanity abroad. We love you all and God speed.

On behalf of the State of Hawaii Organization of Police Officers, we, as law enforcement professionals, thank the people of the State of Hawaii for your love and continued support

Thanks also to all of you who entrusted and honored me with your vote of confidence for another term as your elected President 2006-2009. I will continue to put your best interest first! Without a doubt, the goals and missions of our newly-elected State Board Officials will be motivated and based solely

on one purpose only, our SHOPO Ohana's best interest!

We appreciate this great opportunity to share some of our latest news through Elite Connection.

Live Aloha, Stay Safe and God Bless. TENARI R. MA'AFALA, President

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**Progressive Air Conditioning** 

719 Ahua Street Honolulu, Hawaii 96819 Phone: 839-0770

**Property Center** 1308 Young Street Honolulu, Hawaii 96814 Phone: 596-0696

**Prudential Locations** 

3465 Waialae Ave. 4th Floor Honolulu, Hawaii 96816 Phone: 738-3100

Public Storage -Aiea-Kaneohe-Waipio

2888 Waialae Ave. Honolulu, Hawaii 96816 Phone: 735-0804

Pueo Trucking

1157 Fort Street Mall Honolulu, Hawaii 96813 Phone: 523-5777

**Quality Turfgrass** 41-937 Waikupanaha Street Waimanalo, Hawaii 96795 Phone: 259-8191

Ramsay Galleries 1128 Smith Street Honolulu, Hawaii 96817 Phone: 537-2787

RC Masonary

148 F Mokauea Street Honolulu, Hawaii 96819 Phone: 848-8700 614 South Street #200 Honolulu, Hawaii 96813 Phone: 599-8872

Roadway Safety Sales & Rental

679 Puuloa Road Honolulu, Hawaii 96819 Phone: 845-5426

Roberts Hawaii

680 Iwilei Road #700 Honolulu, Hawaii 96817 Phone: 539-9471

Room Store Hawaii

4296 Malaai Street Honolulu, Hawaii 96818 Phone: 421-3100

Round Table Pizza - Outrigger

150 Kaiulani Ave. Honolulu, Hawaii 96815 Phone: 944-1199

Roy Sakuma Ukulele Productions

3555 Harding Ave. #1 Honolulu, Hawaii 96816 Phone: 732-3739

**Roy's Fishing Supply** 98-025 Hekaha Street Aiea, Hawaii 96701 Phone: 487-7690

**Rudy's Flowers** 2357 S. Beretania Street Honolulu, Hawaii 96826 Phone: 944-8844

Sand Island Business Association

1115 Makepono Street Honolulu, Hawaii 96819 Phone: 842-1359

Sacred Heart Parish

1701 Wilder Ave. Honolulu, Hawaii 96822 Phone: 973-2211

Sakura at Olomana Golf Links

41-1801 Kalanianaole Hwy. Waimanalo, Hawaii 96795 Phone: 259-7100

**SCIM Corporation** 

1610 Kanunu Street Honolulu, Hawaii 96814 Phone: 955-6886

Security Plumbing

514 Cummins Street Honolulu, HI 96814 Phone: 593-2785

**Servco Appliance & Electronics** 2850A Pukoloa Street

Honolulu, Hawaii 96819 Phone: 564-2880

Servco - Education Works

735 Iwilei Road #330 Honolulu, Hawaii 96817 Phone: 237-5353

Servco Toyota City Parts

2850 Pukoloa Street Honolulu, Hawaii 96819 Phone: 564-1165

**Servco Toyota City Service** 2850 Pukoloa Street Honolulu, Hawaii 96819 Phone: 564-1150

Servco Used Cars

2780 Wai Wai Loop Honolulu, Hawaii 96819 Phone: 564-2727

Sheila Donnelly & Associates

1600 Kapiolani Blvd. #800 Honolulu, Hawaii 96814 Phone: 949-4131

Side Street Inn

1225 Hopaka Street Honolulu, Hawaii 96814 Phone: 591-0253

Skin Care by Elaine

1365 Nuuanu Ave. #10A Honolulu, Hawaii 96817 Phone: 533-7888

Sleepland USA

1314 Kapiolani Blvd. Honolulu, Hawaii 96814 Phone: 591-8881

Sonny's Service & Repair 1119 Makepono Street Honolulu, Hawaii 96819 Phone: 845-1488

Star of the Sea Schools

4469 Malia Street Honolulu, Hawaii 96816 Phone: 734-0396

Studio Central Hawaii

95-1249 Meheula Parkway Mililani, Hawaii 96789 Phone: 625-3686

**Sub Zero Showroom** 

938 Piikoi Street Honolulu, Hawaii 96814 Phone: 597-1669

Sugoi Bento & Catering

1286 Kalani Street B-108 Honolulu, Hawaii 96817 Phone: 841-7984

Sun Industries Inc.

660 Mapunapuna Street Honolulu, Hawaii 96819 Phone: 833-2502

**Sunny Side** 1017 Kilani Ave. Wahiawa, Hawaii 96786 Phone: 621-7188

**Tactical Strength & Conditioning** 

770 Kapiolani Blvd. Honolulu, Hawaii 96813 Phone: 589-2115

The Armchair Adventurer

1199 Dillingham Blvd. Honolulu, Hawaii 968197 Phone: 843-1250

The Lunch Bunch

2707 A S. King Street Honolulu, Hawaii 96826 Phone: 949-7664

**The Paperie**Kahala Mall Shopping Center
Honolulu, Hawaii 96816
Phone: 735-6464

The Private Gym

320 Ward Avenue #101 Honolulu, Hawaii 96814 Phone: 596-9273

The Resort Group

1100 Alakea Street, 25th floor Honolulu, Hawaii 96813 Phone: 531-9761

The Source Natural Foods

32 Kainehe Street Kailua, Hawaii 96734 Phone: 262-5604

The Windsor

343 Hobron Lane Honolulu, Hawaii 96815 Phone: 942-9109

Thom Equipment

502 Kaaahi Street Honolulu, Hawaii 96817 Phone: 847-2027

Tom Moffatt Productions Inc.

1232 Waimanu Street Penthouse Honolulu, Hawaii 96814 Phone: 593-8333

Tony Autoplex - Honda, Nissan, VW & Hyundai 94-1299 Ka Uka Blvd.

Waipahu, Hawaii 96797 Phone: 680-7190

**Total Solutions** 

2758 S. King Street Honolulu, Hawaii 96826 Phone: 942-2469

Toyo Building Service, Inc.

413-A Seaside Ave. Honolulu, Hawaii 96815 Phone: 922-0043

**Toyo Sales & Management** 2222 Kalakaua Ave. #905

Honolulu, Hawaii 96815 Phone: 922-3800

Trees of Hawaii

91-326 Kauhi Street Kapolei, Hawaii 96707 Phone: 682-5771

777 Grill & Karaoke

1680 Kapiolani Blvd. Honolulu, Hawaii 96814 Phone: 943-4353

Triton Restoration

1617 Kapiolani Blvd. #403 Honolulu, Hawaii 96814 Phone: 957-0292

12th Ave. Grill

1145 C 12th Ave. Honolulu, Hawaii 96816 Phone: 732-9469

**Ultimate Innovations** 

935 Dillingham Blvd. Honolulu, Hawaii 96817 Phone: 523-6067

Union 76 - Enchanted Lake

1010 Keolu Drive Kailua, Hawaii 96734 Phone: 262-0129 Union 76 - Haleiwa

66-031 Kamehameha Hwy. Haleiwa, Hawaii 96712 Phone: 637-9879

Union 76 - Kailua

153 Oneawa Street Kailua, Hawaii 96734 Phone: 261-8851

Union 76 - Kaneohe

45-047 Kamehameha Hwy. Kaneohe, Hawaii 96744 Phone: 235-4749

Union 76 - Kapahulu

505 Kapahulu Avenue Honolulu, Hawaii 96816 Phone: 737-0251

Union 76 - Nimitz

540 N. Nimitz Hwy. Honolulu, Hawaii 96817 Phone: 545-5550

Union 76 - Sand Island

165 Sand Island Access Rd. Honolulu, Hawaii 96819 Phone: 841-8441

Union 76 - Waimanalo

41-1517 Kalanianaole Hwy. Waimanalo, Hawaii 96795 Phone: 259-6773

United Laundry Services, Inc.

2291 Alahao Place Honolulu, Hawaii 96819 Phone: 842-5994

**United Tire & Recapping** 1276 Mikole Street

Honolulu, Hawaii 96819 Phone: 845-2208

Victoria Ward Limited

1210 Auahi Street Honolulu, Hawaii 96814 Phone: 591-8411 Ext. 215

**Vintage Cottage** 670 California Avenue Wahiawa, Hawaii 96786 Phone: 622-2802

VIP Rent A Car

234 Beach Walk Honolulu, Hawaii 96815 Phone: 922-4606

**VIP Transportation** 

443 Kalewa Street Honolulu, Hawaii 96819 Phone: 836-0317

Wahiawa Hongwanji

1067 California Ave. Wahiawa, Hawaii 96786 Phone: 622-4320

Wahoo's Fish Taco

940 Auahi Street Wahiawa, Hawaii 96814 Phone: 591-1640

Waikiki Business Plaza

2270 Kalakaua Ave. Honolulu, Hawaii 96815 Phone: 923-1191 Waikiki Landmark

1888 Kalakaua Ave Honolulu, Hawaii 96815 Phone: 973-0955

Waikiki Shopping Plaza

2250 Kalakaua Ave. Honolulu, Hawaii 96815 Phone: 923-1191

Waiokeola Preschool

4705 Kilauea Ave. Honolulu, Hawaii 96816 Phone: 734-4277

Wallace Theater Corporation

500 Ala Moana Boulevard Honolulu, Hawaii 96813 Phone: 524-4042

Wholesale Unlimited Express - Ahua

960 Ahua Street Honolulu, Hawaii 96819 Phone: 834-2900

Wholesale Unlimited **Express - Bishop** 

1046 Bishop Street Honolulu, Hawaii 96813 Phone: 537-5832

Wholesale Unlimited Express - Kahala

4210 Waialae Avenue Honolulu, Hawaii 96816 Phone: 737-9600

Wholesale Unlimited Express - Kane ohe

46-028 Kawa Street Kaneohe, Hawaii 96744 Phone: 247-8625

Wholesale Unlimited Express - Manoa

2757 Woodlawn Drive Honolulu, Hawaii 96822 Phone: 988-9958

Wholesale Unlimited **Express - Pearl City** 

98-450 Kamehameha Hwy. Pearl City, Hawaii 96782 Phone: 486-9900

Wholesale Unlimited Warehouse

94-110 Kopake Street Waipahu, Hawaii 96797 Phone: 678-3636

Yamaoka Nursery

958 Kamilonui Place Honolulu, Hawaii 96825 Phone: 395-9441

Yoshimura Contracting

855 Moowaa Street Honolulu, Hawaii 96817 Phone: 845-2022

Young Scale Company 3392 Waialae Ave. Honolulu, Hawaii 96816 Phone: 732-0788

**Yummy's Korean BBQ** 1505 Dillingham Blvd.

Honolulu, Hawaii 96817 Phone: 842-0288

#### Continued from page 1 "DeBiasi Pacific"

work for a large water

park project in Guam. The opportunity eventually led to a branch office there.

"We always did water features as part of landscaping, but soon we started doing swimming pools — that's something very odd for a landscape contractor — but there was a big need in Guam for us to build swimming pools, so that's what we did."

And that's what he's still doing today — but now, work on Oahu keeps him and his 10-member staff quite busy.

"The economy is so good right now so we're able to focus on high-end residential swimming pool projects here on Oahu," says DeBiasi.

Although the residential projects keep his phones ringing, DeBiasi Pacific also specializes in recreation and resort facilities with some big name clients over the years, including Hyatt, Hilton, Westin, Outrigger and Marriott.



(Above): The use of natural elements is popular among clients these days.

Regardless of whether the client is a residential customer or a five-star hotel, DeBiasi enjoys the challenges of balancing a client's dreams with their pocketbook.

"We like to work with owners and

design and build to people's budgets," he says. "And many people don't realize

you don't have to spend a fortune to have a swimming

He says the typical cost of a residential pool these days is between \$60,000 to \$100,000. And contrary to popular



belief, maintaining a pool is quite inexpensive, whether you do it yourself or hire someone to do it for you.

(Above): DeBiasi Pacific specializes in creating your dream pool.

"The average cost of maintaining a residential pool if you do it yourself is about \$40 to \$50 a month, but if you don't have the time, you can hire a pool service for just about \$150 a month," says DeBiasi. "And it doesn't take a lot of time — the average pool requires about 15 to 20 minutes a week to maintain — not much more work than an aquarium."

With long, sunny summer days in full gear and the kids home from school, the company is working to keep up with customer demand.

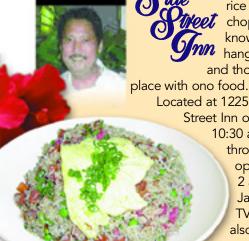
"In Hawaii, the pool business is definitely a steady, year round business," says DeBiasi. "But we definitely see a surge in business in the spring when the weather starts getting warmer. We get lots of calls then because folks want their pools ready when their kids get out of school."

He says it usually takes about 60 days to build a pool, sometimes less.

Although DeBiasi has created hundreds of swimming pools, he remains passionate about his work.

"The biggest reward is that we're constantly creating beautiful environments. I do most of the design, but many new homes already have a plan, so we work off of architectural plans, too," he says. "But the biggest challenge is being creative and coming up with new ideas all the time."

For more information on DeBiasi Pacific, contact Steve DeBiasi at: Email: steve@debiasipacific.com • 389-5976



Recipe

CORNĪER

Famous for dishes such as fried rice and pan fried Island pork chops, Side Street Inn is known to be a favorite hangout for Hawaii's top chefs and those looking for a great

Located at 1225 Hopaka Street, Side Street Inn offers plate lunches from 10:30 a.m. to 1:30 p.m. Monday

through Friday. The bar is open daily from 2 p.m. to 2 a.m. Karaoke, including Japanese karaoke, satellite TV and catering services are also available.

Call 591-0253 or 596-8282 for more information.

# Fried Rice Yields 4 servings

2 cups cooked medium-grain rice (Set in uncovered pan and dry in refrigerator for 1 day) 1/4 cup diced Portuguese Sausage 1/4 cup chopped bacon

1/4 cup chopped green onions 1/4 cup frozen peas and carrots, thawed

(Char siu is sweet red pork and may be found in Chinatown)

3 tablespoons oyster sauce

1 tablespoon hondashi (Hondashi is bonito fish soup stock)

Sauté bacon and portuguese sausage in a large skillet. Add rice and sauté for several minutes. Add oyster sauce and hondashi and mix well. Then add char siu, green onions, peas and carrots and mix well. Plate and sprinkle

with chopped green onions for garnish.

# Carridge World Aiea PROFILES 1. Stop throwing away your empty cartridges! The average toner cartridge takes more than 400 years to decompose in our



World Aiea

and Cartridge World Kaneohe



Cartridge World refills and remanufactures ink and toner cartridges. The company also purchases empty cartridges from individuals, companies and organizations.

#### **Leadership:**

Owner/President Brandon Hughes is a 1989 graduate of The Kamehameha Schools and Hawaii Pacific University (BS/BA International Business).

#### What's New?

There are three things people should know:

empty cartridges! The average toner cartridge takes more than 400 years to decompose in our landfills and our great-greatgreat grandchildren will be living with our trash. Make a choice to refill or remanufacture your cartridges with Cartridge



- 2. Free delivery on orders of \$100 or more.
- 3. Top quality products When you use our cartridges, you will notice no difference when compared new. We will gladly provide a test cartridge so you can see for yourself.

#### **Company History and Accomplishments:**

On April 29, 2004, Cartridge World Aiea was the first business of its kind to open in the State of Hawaii. Cartridge World Kaneohe opened in April 12, 2006. The company started with two employees and now has six.

**Contact:** Brandon Hughes

46-028 Kawa St. A-6 • Kaneohe, HI 96744

Phone: (808) 488-8855

Email: Brandon@cartridgeworldhawaii.com

#### **Services:**

Postage Plus, is a full service business and shipping center. Shipping services include FedEx, UPS, USPS and

# Postage Plus Services include

DHL. Business private mailbox

rentals, business cards, photocopying, passport photos, notary services and money orders. Fulfillment Werks offers services supporting ecommerce and traditional

business back-end processing. It offers warehousing/distribution and shipping options; inventory management; order processing and a customer service package supporting ongoing ecommerce and fulfillment needs.

**Leadership:** Scott S. Kamiya is President of Postage Partners Hawaii Inc. (Parent company of Postage Plus and Fulfillment Werks)

#### What's New?

Postage Plus Aiea is moving to a newer and larger location in the Waimalu Shopping Center.

#### **Company History and Accomplishments:**

Postage Partners in Hawaii was incorporated in 2001 to solely manage Postage Plus in Aiea. In 2002, Fulfillment Werks was created, expanding the company into the



warehouse and distribution segment. Fulfillment Werks has grown from a 2,000-square-foot Waipahu warehouse into a 7,000-square-foot Honolulu warehouse with an additional 8,000 square feet of storage in Waikele.

Contact: Scott S. Kamiya, President 3375 Koapaka Street, D150 Honolulu, Hawaii 96819 Phone: (808) 479-9217

Email: scottk@postage-plus.com

# PROFILES Clite



Pictured from left to right: Ryan Iwata, Grant Ledesma, Kristi Nishimura, and Kevin Goo

#### What's New?

Air Source is committed to keeping up with the latest technology in air conditioning, providing our customers with

the best products available. We are excited to be featuring Mitsubishi Electric's newest, ultra-efficient units. These units feature the R-410A refrigerant, extremely quiet operation, variable compressor speed inverter (VCSI) technology that results in significant energy savings over conventional fixed compressor speed systems, catechin plus air purifying systems to combat germs, viruses, and odors, additional air flow control features, and longer piping runs.

#### **Company History and Accomplishments:**

Air Source Air Conditioning is a family-owned and operated business offering a full range of air conditioning services since 2002. Kevin, who has more than 14 years of technical air conditioning experience, oversees all aspects of designing, estimating, and installing, while Kristi manages business operations. Air Source has two full time A/C technicians, Ryan Iwata and Grant Ledesma.

In 2005, Air Source was named the #1 Fastest Growing Company by the Pacific Business News\*. In addition to this accomplishment, Air Source prides itself in offering exceptional value, service, and workmanship in meeting our customers' air conditioning needs.

\*to see article link:

http://pacific.bizjournals.com/pacific/stories/2005/08/08/focus1.html

#### Contact: Kristi Nishimura

Phone: 847-7500 • Email: airsourceac@yahoo.com



Blueprint Audio Visual works with clients to create uniquely designed spaces that blend cutting edge technology with décor and architecture.

#### **Services:**

Design & integration of Custom Home Theaters, Whole House Audio Systems, Lutron Lighting Control & Shading Systems, Home Automation Systems, Structured Wiring Systems.

Leadership: Koa Wagner, Managing Member

#### What's New?

Blueprint Audio Visual recently opened a 1500-square-foot

education center designed to help its clients understand how residential technologies can improve their lives. Visitors can interact with home automation & lighting control systems, listen to whole house audio technologies or sit front row in a stunning home theater.

# Company History and Accomplishments:

Blueprint Audio Visual, LLC opened in 2004 and has quickly become one of Honolulu's premier residential electronic

design firms. Blueprint Audio Visual's technologies were featured in the Koko Villas Residential development which won the 2005 BIA Parade of Homes Grand Champion Award.

Contact: Blueprint Audio Visual, LLC 777 South Hotel Street, #250 • Honolulu, Hawaii 96813 Phone: (808) 537-2546 • Fax: (808) 537-2571 Email: email@blueprintav.com • Website: www.blueprintav.com